Investor Relation’s update
INVESTOR BULLETIN
based on 1M2017
TABLE of CONTENT

- SEGMENT OVERVIEW
- GROUP PERFORMANCE
- IR's UPDATE
SEGMENT OVERVIEW
BIOUSINESS PILLARS

INDUSTRY

INFRASCTURE & BUILDING

ENERGY & INDUSTRIAL PLANT

REALTY & PROPERTY

INVESTMENT

Precast Concrete:
- Precast Concrete Product
- Natural Resources Management

Industrial Facilities:
- Steel Fabrication
- Aluminium Casting
- Plastic Injection

Bitumen:
- Granular Asphalt
- Extraction Asphalt

Civil Construction:
- Road and Bridge
- Seaport, Jetty
- Dam & Barrage

Building Construction:
- Residential & Commercial
- Airport
- Facility

Steel Construction:
- Erection
- Equipment Installation

EPC:
- Oil and Gas Plant
- Petrochemical Plant
- Cement Plant, Power Plant
- Mining, Biofuels, Fertiliser

Operation & Maintenance:
- Power Plant
- Industrial Equipment

Realty & Property:
- Landed House
- High-rise (Apartment, Condotel, Office Mixed Use)
- Industrial Estate

Energy
- Water & Environment
- Transportation
- Infrastructure

SERVICES/PRODUCTS

DEPARTMENT, SUBSIDIARIES, ASSOCIATES

PT Pilar Sinergi BUMN Indonesia

Civil Work Department
Overseas Department
Building Department

Industrial Plant Department
Energy & Power Department

Building Department

Energy & Power Department

WIIA Bulletins Page 5 Investor Relations
* changes of allocation work to another segment
NEW CONTRACT CYCLE

NEW CONTRACT

2M2017  11.803,10
2M2016  2.801,97
NEW CONTRACT BASED ON SCOPE OF WORK (2M2017) (IDR. Bio)

- **Industrial Plant**: 17.63% (FY2016: 2M2017: 494,12) 1,268,35
- **Precast Industry**: 15.65% (FY2016: 2M2017: 437,74) 1,266,8
- **Building**: 45,10% (FY2016: 2M2017: 497,9) 1,263,72
- **Property & Realty**: 83,09 (FY2016: 2M2017: 127,65) 1,350,04
- **Toll, Road&Bridges**: 346,5 (FY2016: 2M2017: 13,55%) 6,250,27
- **Port, Irrigation, DAM**: 0
- **Manufacture&Constr**: 92,49 (FY2016: 2M2017: 5,11%) 0
- **Bitumen**: 0,48 (FY2016: 2M2017: 0,02%) 1
- **Power Plant**: 19,21% (FY2016: 2M2017: 1,00%) 2,266,8

NEW CONTRACT
- **2M2017**: 11,803,10
- **2M2016**: 2,801,97
NEW CONTRACT AND CARRY OVER (2M2017)

ORDER BOOK
2M2017 74,119,40
2M2016 32,365,84

129,01%

2M2017 MAJOR AWARDED PROJECTS
- Serang-Panimbang Toll Road Rp2,854,40Bn
- Development of Storage Tank Terminal, Jetty, and Logistic Rp875,00Bn
- Kunciran-Cengkareng Toll Road Rp1,975,00Bn
- PLTMG WIKA-MAN (JO) Phase 4 Rp875,51 Bn

NEW CONTRACT
2M2016
58,65% Industry
20,75% Infra & Building
17,63% Energy & Industrial Plant
4,58% Property & realty

2M2017
2,97% Industry
58,65% Infra & Building
17,63% Energy & Industrial Plant
4,58% Property & realty

CARRY OVER
2M2016
82,87% Industry
78,40% Infra & Building
4,76% Energy & Industrial Plant
3,06% Property & realty

2M2017
62,316,30
11,64% Industry
64,39% Infra & Building
13,34% Energy & Industrial Plant
3,01% Property & realty

1,08%
NEW CONTRACT BASED ON PROJECT OWNER

FEBRUARY 2016

- Private: 60.5%
- SOE: 17.2%
- Government: 22.3%

FEBRUARY 2017

- Private: 78.5%
- SOE: 17.5%
- Government: 4.0%

Graph showing the distribution of new contracts for different sectors from 2012 to 2017.
IR’s UPDATE
**SHAREHOLDERS STRUCTURE**

**2017**

**TOTAL SHARES**
(as of 28 February 2017)
8,969,951,372

<table>
<thead>
<tr>
<th>Shareholders</th>
<th>2013</th>
<th>2014</th>
<th>2015</th>
<th>2016</th>
<th>2M2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Government</td>
<td>65,15%</td>
<td>65,05%</td>
<td>65,05%</td>
<td>65,05%</td>
<td>65,05%</td>
</tr>
<tr>
<td>Employee</td>
<td>1,60%</td>
<td>1,23%</td>
<td>1,12%</td>
<td>0,76%</td>
<td>0,72%</td>
</tr>
<tr>
<td>Public</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>- Foreign</td>
<td>14,45%</td>
<td>18,13%</td>
<td>15,59%</td>
<td>11,07%</td>
<td>10,56%</td>
</tr>
<tr>
<td>- Local</td>
<td>18,80%</td>
<td>15,59%</td>
<td>18,24%</td>
<td>23,13%</td>
<td>23,67%</td>
</tr>
</tbody>
</table>
THANK YOU

PT Wijaya Karya (Persero) Tbk
Jl. D.I Panjaitan Kav. 9-10 Jakarta 13340
Indonesia
Telephone: +62 21 8192808
Fax: +62 21 85911969
investor-relations@wika.co.id
CAPITAL EXPENDITURE 2017F

(IDR. Bio)

<table>
<thead>
<tr>
<th>Year</th>
<th>Capital Placement</th>
<th>Business Development</th>
<th>Fixed Asset</th>
<th>Subsidiaries</th>
</tr>
</thead>
<tbody>
<tr>
<td>2012</td>
<td>691,4</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2013</td>
<td>753,8</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2014</td>
<td>1,045,9</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2015</td>
<td>1,735,17</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2016</td>
<td>6,980,62</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2017F</td>
<td>7,685,43</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>