Investor Relation’s update
INVESTOR BULLETIN
based on 8M2016
TABLE of CONTENT

SEGMENT OVERVIEW

GROUP PERFORMANCE

IR’s UPDATE
BUSINESS PILARS

INDUSTRY

- Precast Concrete Product
- Natural Resources Management

Industrial Facilities:
- Steel Fabrication
- Aluminium Casting
- Plastic Injection

Bitumen:
- Granular Asphalt
- Extraction Asphalt

INFRASTRUCTURE & BUILDING

Civil Construction:
- Road and Bridge
- Seaport, Jetty
- Dam & Barrage

Building Construction:
- Residential & Commercial
- Airport
- Facility

Steel Construction:
- Erection
- Equipment Installation

ENERGY & INDUSTRIAL PLANT

EPC:
- Oil and Gas Plant
- Petrochemical Plant
- Cement Plant, Power Plant
- Mining, Biofuels, Fertiliser

Operation & Maintenance:
- Power Plant
- Industrial Equipment

REALTY & PROPERTY

Realty & Property:
- Landed House
- High-rise (Apartment, Condotel, Office Mixed Use)
- Industrial Estate

Property Management

INVESTMENT

Energy
Water & Environment
Transportation Infrastructure

Civil Work Department
Overseas Department
Building Department

Industrial Plant Department
Energy & Power Department

Building Department

Energy & Power Department
NEW CONTRACT CYCLE

NEW CONTRACT
8M2016 23,439.86
8M2015 13,361.89
NEW CONTRACT BASED ON SCOPE OF WORK (8M2016)

<table>
<thead>
<tr>
<th>Category</th>
<th>8M2015</th>
<th>8M2016</th>
<th>Difference</th>
</tr>
</thead>
<tbody>
<tr>
<td>Industrial Plant</td>
<td>4.801</td>
<td>4.801</td>
<td>0.00%</td>
</tr>
<tr>
<td>Precast</td>
<td>1.699</td>
<td>1.987</td>
<td>20.00%</td>
</tr>
<tr>
<td>Building</td>
<td>4.986</td>
<td>4.805</td>
<td>-20.00%</td>
</tr>
<tr>
<td>Property</td>
<td>358</td>
<td>311</td>
<td>-12.00%</td>
</tr>
<tr>
<td>Toll, Road&amp;Bridges</td>
<td>4.067</td>
<td>4.067</td>
<td>0.00%</td>
</tr>
<tr>
<td>Port, Irrigation, DAM</td>
<td>1.840</td>
<td>1.636</td>
<td>-11.76%</td>
</tr>
<tr>
<td>Manufacture&amp;Constr</td>
<td>334</td>
<td>391</td>
<td>17.59%</td>
</tr>
<tr>
<td>Bitumen</td>
<td>6</td>
<td>25</td>
<td>325.83%</td>
</tr>
<tr>
<td>Power Plant</td>
<td>2.224</td>
<td>2.224</td>
<td>0.00%</td>
</tr>
</tbody>
</table>

NEW CONTRACT
8M2016  23,439.86
8M2015  13,361.89
ORDER BOOK (NEW CONTRACT + CARRY OVER) (8M2016)

ORDER BOOK

8M2015 37,426.49 41.87%
8M2016 53,096.07

ORDER BOOK (NEW CONTRACT + CARRY OVER)

Jan 648 219.019
Mar 4.556 5.179 5.812 14.702 19.988 18.783
May 11.985 19.423 16.023
Jun 19.509 21.770,32
Jul 26.312,06
Aug 27.236,56
Sep 27.975,18
Oct 28.949,57
Nov 33.710,2
Dec 34.199,79

Carry Over JO  Carry Over Non JO  New Contract JO  New Contract Non JO
NEW CONTRACT AND CARRY OVER (8M2016) (IDR. Bio)

ORDER BOOK
8M2015  37,426.49
8M2016  53,096.07

41.87%

8M2016 MAJOR AWARDED PROJECTS
- Manado Bitung Toll Road Rp169.63Bn
- Fly Over Semanggi Rp313.70Bn
- Wisma Atlit Building Rp978.75Bn
- Prabumulih Gas Facilities Rp296.16Bn
- Epc Palm Oil Mill Rp551.20Bn
- Apms Soekarno Hatta Rp380.03Bn
- Tanjung Sekong Fuel Storage Rp969.00Bn
- Toll Balikpapan -Samarinda Rp6Tn
- Feni Haltim Rp2.53Tn

NEW CONTRACT
8M2015  13,361.89  20.06%
8M2016  23,439.86  1.33%

8M2015  81.65%  58.37%
8M2016  15.22%  10.25%

CARRY OVER
8M2015  24,064.61  4.17%
8M2016  29,656.21  15.97%

8M2015  31.87%  76.44%
8M2016  60.31%  4.66%

Industry  Infra & Building  Energy & Industrial Plant  Property & realty

NEW CONTRACT AND CARRY OVER

20.06%

15.22%

4.17%

2.68%
NEW CONTRACT BASED ON PROJECT OWNER
(bilion Rp.)

AUGUST 2015

- Private: 59.4%
- SOE: 35.1%
- Government: 5.5%

AUGUST 2016

- Private: 57.8%
- SOE: 26.4%
- Government: 15.8%
CAPITAL EXPENDITURE 2016F

2012: 691.4
2013: 753.8
2014: 1,045.9
2015F: 1,735.17
2016F: 6,980.62

- Capital Placement
- Business Development
- Fixed Asset
- Subsidiaries
IR’s UPDATE
**SHAREHOLDERS STRUCTURE**

**TOTAL SHARES (as of 31 August 2016)**

6,149,225,000

<table>
<thead>
<tr>
<th>Pemegang Saham</th>
<th>2013</th>
<th>2014</th>
<th>2015</th>
<th>8M16</th>
</tr>
</thead>
<tbody>
<tr>
<td>Government</td>
<td>65.15%</td>
<td>65.05%</td>
<td>65.05%</td>
<td>65.05%</td>
</tr>
<tr>
<td>Employee</td>
<td>1.60%</td>
<td>1.23%</td>
<td>1.12%</td>
<td>0.99%</td>
</tr>
<tr>
<td>Public</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>- Foreign</td>
<td>14.45%</td>
<td>18.13%</td>
<td>15.59%</td>
<td>15.59%</td>
</tr>
<tr>
<td>- Local</td>
<td>18.80%</td>
<td>15.59%</td>
<td>18.24%</td>
<td>18.37%</td>
</tr>
</tbody>
</table>
FOREIGN OWNERSHIP WIKA SHARES 2007-8M2016

WIKA's shares price

WIKA's foreign ownership

IDR 3,240

15.59%
Disclaimer

This material is for Information only, and we are not soliciting any action based upon it. This report is not to be construed as an offer to sell or the solicitation of an offer to buy any security in any jurisdiction where such an offer or solicitation would be illegal. The Information herein has been obtained from sources believed to be reliable, but we do not warrant that it is accurate or complete, and it should not be relied upon as such. Opinion expressed is our current opinion as of the date appearing on this material only, and subject to change without notice. It is intended for the use by recipient only and may not be reproduced or copied/photocopied or duplicated or made available in any form, by any means, or redistributed to others without written permission of PT Wijaya Karya (Persero) Tbk.
Partisipasi WIKA dalam bidang Kelistrikan di Indonesia

EPC 721 MW
Invesatsi 200 MW
Kosntruksi 8.650 MW
Total Kapasitas 9.373 MW (22% total PLN)

EPC antara lain : PLTU Amurang 2x25 MW, PLTU Asam Asam 2x65 MW, PLTG Tanjung Batu 2x70 Mw, PLTG Arun 184 MW dll.

<table>
<thead>
<tr>
<th>KONSTRUKSI</th>
<th>MW</th>
<th>THN</th>
</tr>
</thead>
<tbody>
<tr>
<td>PLTD BALI</td>
<td>54</td>
<td>2010</td>
</tr>
<tr>
<td>PLTD Ambon</td>
<td>28</td>
<td>2011</td>
</tr>
<tr>
<td>PLTG Borang</td>
<td>67</td>
<td>2011</td>
</tr>
<tr>
<td>PLTMG Rengat</td>
<td>23</td>
<td>2011</td>
</tr>
<tr>
<td>PLTMG Rawa minyak</td>
<td>28</td>
<td>2013</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>200</strong></td>
<td></td>
</tr>
</tbody>
</table>

Sampai dengan bulan September 2014 kapasitas terpasang pembangkit PLN dan IPP di Indonesia adalah 43.457

RUPTL PLN 2015-2024
# DAFTAR PROYEK 2 35.000 MW YG DIIKUTI WIKA

## IPP

<table>
<thead>
<tr>
<th>NO</th>
<th>NAMA PROYEK</th>
<th>MW</th>
<th>PORSI WIKA (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>PLTGU JAWA-1 (2x800 MW) JAWA BARAT</td>
<td>1600</td>
<td>20</td>
</tr>
<tr>
<td>2</td>
<td>PLTU JAWA 5 (2x1000 MW) BANTEN</td>
<td>2000</td>
<td>10</td>
</tr>
<tr>
<td>3</td>
<td>PLTU JAWA 7 (2x1000 MW) BANTEN</td>
<td>2000</td>
<td>9</td>
</tr>
<tr>
<td>4</td>
<td>PLTGU JAWA BALI-3 PEAKER (500MW) BANTEN</td>
<td>500</td>
<td>20</td>
</tr>
<tr>
<td>5</td>
<td>PLTA KARANGKATES &amp; KESAMBEN, (100 + 37 MW) JAWA TIMUR</td>
<td>137</td>
<td>20</td>
</tr>
<tr>
<td>6</td>
<td>PLTU MEULABOH 3&amp;4. (2x200 MW) ACEH</td>
<td>400</td>
<td>40</td>
</tr>
<tr>
<td>7</td>
<td>PLTG BANGKA PEAKER (100 MW) BANGKA BELITUNG</td>
<td>100</td>
<td>20</td>
</tr>
<tr>
<td>8</td>
<td>PLTU Sulut 3 2 x50</td>
<td>100</td>
<td>30</td>
</tr>
<tr>
<td></td>
<td><strong>TOTAL</strong></td>
<td><strong>6,837</strong></td>
<td></td>
</tr>
</tbody>
</table>

## KONSTRUKSI

<table>
<thead>
<tr>
<th>NO</th>
<th>NAMA PROYEK</th>
<th>MW</th>
<th>PORSI WIKA (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>PLTGU MUARA KARANG PEAKER (500 MW) - JAKARTA</td>
<td>500</td>
<td>20</td>
</tr>
<tr>
<td>2</td>
<td>PLTGU JAWA 2 TJ PRIOK (800 MW) - JAKARTA</td>
<td>800</td>
<td>9</td>
</tr>
<tr>
<td>3</td>
<td>PLTB SIDRAP PARE PARE SULSEL (70 MW + 40 MW) PEKERJAAN CIVIL</td>
<td>110</td>
<td>100</td>
</tr>
<tr>
<td></td>
<td><strong>TOTAL</strong></td>
<td><strong>1410</strong></td>
<td></td>
</tr>
</tbody>
</table>
DEVELOPMENT OF ORDER BACKLOG 2016

Growth Order backlog: -1.73% (yoy)

-1.73%

22,067,728

25,221,760

16,355,843

-1,664,206

22,067,728

Reported Order Backlog End 2014

New Contract 2014

Work Done

Changes in Backlog of Projects

Reported Order Backlog End 2014

Non JO

JO

Spirit of Innovation | 20