Investor Relation’s update
INVESTOR BULLETIN
based on 1M2016
SEGMENT OVERVIEW
PORTOFOLIO BISNIS

SUBSIDIARIES

Government

65.05%

Public

34.95%

60%

99%

85.26%

90.04%

96.05%

99%

WiKA BETON
WiKA GEDUNG
WiKA Realty
Rekayasa Konstruksi
Industri & Konstruksi
BITOMEN

WiKA KOBE
WiKA KRAKATAU BETON
WiKA CLT

PT Wika Realty Minor Development

51%

60%

100%

50%

PT CITRA LAUTAN TEDUH

65.05%
## BUSINESS PILARS

### INDUSTRY
- Precast Concrete: - Precast Concrete Product - Natural Resources Management
- Industrial Facilities: - Steel Fabrication - Aluminium Casting - Plastic Injection
- Bitumen: - Granular Asphalt - Extraction Asphalt

### INFRASTRUCTURE & BUILDING
- Civil Construction: - Road and Bridge - Seaport, Jetty - Dam & Barrage
- Building Construction: - Residential & Commercial - Airport - Facility
- Steel Construction: - Erection - Equipment Installation

### ENERGY & INDUSTRIAL PLANT
- EPC: - Oil and Gas Plant - Petrochemical Plant - Cement Plant, Power Plant - Mining, Biofuels, Fertiliser
- Operation & Maintenance: - Power Plant - Industrial Equipment

### REALTY & PROPERTY
- Realty & Property: - Landed House - High-rise (Apartment, Condotel, Office Mixed Use) - Industrial Estate
- Property Management

### INVESTMENT
- Energy
- Water & Environment
- Transportation
- Infrastructure

### SERVICES/PRODUCTS
- Civil Work Department
- Industrial Plant Department
- Building Department
- Energy & Power Department

![Wika Group Subsidiaries and Associates](image-url)
GROUP PERFORMANCE
NEW CONTRACT CYCLE

NEW CONTRACT

2M2016 2,801.97
2M2015 3,196.32
### NEW CONTRACT BASED ON SCOPE OF WORK (2M2016)

<table>
<thead>
<tr>
<th>Category</th>
<th>2M2015</th>
<th>2M2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Industrial Plant</td>
<td>17.63%</td>
<td>494</td>
</tr>
<tr>
<td>Precast</td>
<td>8.32%</td>
<td>266</td>
</tr>
<tr>
<td>Building</td>
<td>47.68%</td>
<td>1,264</td>
</tr>
<tr>
<td>Property</td>
<td>3.40%</td>
<td>109</td>
</tr>
<tr>
<td>Toll, Road&amp;Bridges</td>
<td>21.97%</td>
<td>702</td>
</tr>
<tr>
<td>Port, Irrigation, DAM</td>
<td>16.95%</td>
<td>542</td>
</tr>
<tr>
<td>Manufacture&amp;Constr</td>
<td>5.11%</td>
<td>143</td>
</tr>
<tr>
<td>Bitumen</td>
<td>0.02%</td>
<td>0.00%</td>
</tr>
<tr>
<td>Power Plant</td>
<td>0.02%</td>
<td>0.00%</td>
</tr>
</tbody>
</table>

**NEW CONTRACT**

<table>
<thead>
<tr>
<th>Year</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>2M2016</td>
<td>2,801.97</td>
</tr>
<tr>
<td>2M2015</td>
<td>3,196.32</td>
</tr>
</tbody>
</table>
ORDER BOOK (NEW CONTRACT + CARRY OVER) (2M2016)

ORDER BOOK
2M2015 26,312.06 23.01%
2M2016 32,365.84

ORDER BOOK (NEW CONTRACT + CARRY OVER)
2M2015 26,312.06
2M2016 32,365.84

2M2016 32,365.84
NEW CONTRACT AND CARRY OVER (2M2016)

ORDER BOOK
2M2015 26,312.06 23.01%
2M2016 32,365.84

1M2016 MAJOR AWARDED PROJECTS
- Manado Bitung Toll Road Rp169.63Bn

NEW CONTRACT
2M2015 3,196.32
2M2016 2,801.97

CARRY OVER
2M2015
2M2016
NEW CONTRACT BASED ON PROJECT OWNER
(bilion Rp.)

FEBRUARY 2015

FEBRUARY 2016

Private
SOE
Government

COST OF CAPITAL EXPENDITURE 2016F

- Capital Placement
- Business Development
- Fixed Asset
- Subsidiaries
IR’s UPDATE
Number of outstanding shares (as of February 29th, 2016)
6,149,225,000

SHAREHOLDER’S STRUCTURE

- Employees: 1.12%
- Indo Mutual Funds: 4.77%
- Indo Corporates: 10.06%
- Indonesian: 4.23%
- Government: 65.05%
- Foreign: 14.80%

February 2016
For further information
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Indonesia
Phone: +62 21 8192808
Fax: +62 21 85911969
investor-relations@wika.co.id

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Partisipasi WIKA dalam bidang Kelistrikan di Indonesia

Total Kapasitas 9.373 MW
22% total PLN

### EPC
- 721 MW

### Invesatsi
- 200 MW

### Kosntruksi
- 8.650 MW

EPC antara lain: PLTU Amurang 2x25 MW, PLTU Asam Asam 2x65 MW, PLTG Tanjung Batu 2x70 MW, PLTG Arun 184 MW dll

<table>
<thead>
<tr>
<th>KONSTRUKSI</th>
<th>MW</th>
<th>THN</th>
</tr>
</thead>
<tbody>
<tr>
<td>PLTD BALI</td>
<td>54</td>
<td>2010</td>
</tr>
<tr>
<td>PLTD Ambon</td>
<td>28</td>
<td>2011</td>
</tr>
<tr>
<td>PLTG Borang</td>
<td>67</td>
<td>2011</td>
</tr>
<tr>
<td>PLTMG Rengat</td>
<td>23</td>
<td>2011</td>
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<tr>
<td>PLTMG Rawa minyak</td>
<td>28</td>
<td>2013</td>
</tr>
</tbody>
</table>

**TOTAL**

**200**

Sampai dengan bulan September 2014 kapasitas terpasang pembangkit PLN dan IPP di Indonesia adalah 43.457 MW

RUPTL PLN 2015-2024
# DAFTAR PROYEK 35.000 MW YG DIIKUTI WIKA

## IPP

<table>
<thead>
<tr>
<th>N O</th>
<th>NAMA PROYEK</th>
<th>MW</th>
<th>PORSI WIKA (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>PLTGU JAWA 1 (2x800 MW) - JAWA RARAT</td>
<td>1600</td>
<td>20</td>
</tr>
<tr>
<td>2</td>
<td>PLTU JAWA 5 (2x1000 MW) - BANTEN</td>
<td>2000</td>
<td>10</td>
</tr>
<tr>
<td>3</td>
<td>PLTU JAWA 7 (2x1000 MW) - BANTEN</td>
<td>2000</td>
<td>9</td>
</tr>
<tr>
<td>4</td>
<td>PLTGU JAWA BALI-3 PEAKER (500MW) - BANTEN</td>
<td>500</td>
<td>20</td>
</tr>
<tr>
<td>5</td>
<td>PLTA KARANGKATES &amp; KESAMBEN, (100 + 37 MW) JAWA TIMUR</td>
<td>137</td>
<td>20</td>
</tr>
<tr>
<td>6</td>
<td>PLTU MEULABOH 3&amp;4. (2x200 MW) - ACEH</td>
<td>400</td>
<td>40</td>
</tr>
<tr>
<td>7</td>
<td>PLTG BANGKA PEAKER (100 MW) - BANGKA BELITUNG</td>
<td>100</td>
<td>20</td>
</tr>
<tr>
<td>8</td>
<td>PLTU Sulut 3 2 x50</td>
<td>100</td>
<td>30</td>
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<tr>
<td></td>
<td><strong>TOTAL</strong></td>
<td><strong>6,837</strong></td>
<td></td>
</tr>
</tbody>
</table>

## KONSTRUKSI

<table>
<thead>
<tr>
<th>N O</th>
<th>NAMA PROYEK</th>
<th>MW</th>
<th>PORSI WIKA (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>PLTGU MUARA KARANG PEAKER (500 MW) - JAKARTA</td>
<td>500</td>
<td>20</td>
</tr>
<tr>
<td>2</td>
<td>PLTGU JAWA 2 TJ PRIOK (800 MW) - JAKARTA</td>
<td>800</td>
<td>9</td>
</tr>
<tr>
<td>3</td>
<td>PLTB SIDRAP PARE PARE SULSEL (70 MW + 40 MW) PEKERJAAN CIVIL</td>
<td>110</td>
<td>100</td>
</tr>
<tr>
<td></td>
<td><strong>TOTAL</strong></td>
<td><strong>1410</strong></td>
<td></td>
</tr>
</tbody>
</table>
# DEVELOPMENT OF ORDER BACKLOG 2016

Growth Order backlog: -1.73% (yoy)

<table>
<thead>
<tr>
<th></th>
<th></th>
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<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>22,067,728</td>
<td>25,221,760</td>
<td>16,355,843</td>
<td>-1,664,206</td>
<td>22,067,728</td>
</tr>
</tbody>
</table>

Non JO | JO