Investor Relation’s update
INVESTOR BULLETIN
based on 1M2016
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- SEGMENT OVERVIEW
- GROUP PERFORMANCE
- IR’s UPDATE
SEGMENT OVERVIEW
PORTOFOLIO BISNIS

SUBSIDIARIES

- Public
  - 34.95%
  - 60%
  - 99%
  - 85.26%
  - 90.04%
  - 96.05%

- Government
  - 65.05%
  - 99%
  - 99%

- PT WIKA Realty Minor Development
  - 50%
  - 51%

- PT WIKA BETON
  - 60%
  - 100%

- PT CITRA LAUTAN TEDUH

- WIKA KOBE

- WIKA REALTY

- WIKA KRAKATAU BETON

- WIKA CLT

- WIKA REKAYASA KONSTRUKSI

- WIKA INDUSTRI & KONSTRUKSI

- WIKA BITOMEN
PORTOFOLIO BISNIS
INVESTMENT IN ASSOCIATE

Toll Road
- PT Marga Kunciran Cengkareng
  - PT Marga Nujayusno Agung
  - PT Citra Marga Lintas Jabar
- JasaMarga Bali Tol
- MNA

Sea Port
- Prima
- PT Pilar Sinergi BUMN Indonesia

Railway
- PT Pilar Sinergi BUMN Indonesia

Energy
- JABAR POWER
- PT AIR MINUM INDONESIA

Renewable Energy
- INDAH ENERGI
- PT AIR MINUM INDONESIA

Water & Environment
- PT AIR MINUM INDONESIA

Transportations Infra

Public 34.95%

Government 65.05%
BUSINESS PILARS

INDUSTRY

INFRASTRUCTURE & BUILDING

ENERGY & INDUSTRIAL PLANT

REALTY & PROPERTY

INVESTMENT

Precast Concrete :
- Precast Concrete Product
- Natural Resources Management

Industrial Facilities :
- Steel Fabrication
- Aluminium Casting
- Plastic Injection

Bitumen :
- Granular Asphalt
- Extraction Asphalt

Civil Construction :
- Road and Bridge
- Seaport, Jetty
- Dam & Barrage

Building Construction :
- Residential & Commercial
- Airport
- Facility

Steel Construction :
- Erection
- Equipment Installation

EPC :
- Oil and Gas Plant
- Petrochemical Plant
- Cement Plant, Power Plant
- Mining, Biofuels, Fertiliser

Operation & Maintenance :
- Power Plant
- Industrial Equipment

Realty & Property :
- Landed House
- High-rise (Apartment, Condotel, Office Mixed Use)
- Industrial Estate

Property Management

Energy
Water & Environment
Transportation
Infrastructure

Civil Work Department
Overseas Department
Building Department

Industrial Plant Department
Energy & Power Department

Building Department

Energy & Power Department

Spirit of Innovation | 6
GROUP PERFORMANCE
NEW CONTRACT CYCLE

NEW CONTRACT
FY2016 753.63
FY2015 1,071.93
ORDER BOOK (NEW CONTRACT + CARRY OVER) (1M2016)

ORDER BOOK
1M2015  21,770.32
1M2016  29,910.72
NEW CONTRACT AND CARRY OVER (1M2016)

ORDER BOOK
1M2015  21,770.32
1M2016  29,910.72

1M2016 MAJOR AWARDED PROJECTS
- Manado Bitung Toll Road Rp169.63Bn

NEW CONTRACT AND CARRY OVER

1M2015  1M2016

NEW CONTRACT
- 1,071.93  753.63
  73.06%  54.84%
  19.56%  37.85%
  7.34%  7.27%
  0.05%  0.03%

CARRY OVER
- 20,698.39  29,157.09
  65.00%  78.86%
  4.07%  4.84%
  26.18%  13.34%
  4.75%  2.96%

ORDER BOOK
1M2015  21,770.32
1M2016  29,910.72

Industry  Infra & Building  Energy & Industrial Plant  Property & realty
NEW CONTRACT BASED ON PROJECT OWNER
(bilion Rp.)

JANUARY 2015
- 57.9%
- 30.1%
- 12.0%

JANUARY 2016
- 42.6%
- 46.7%
- 10.7%

Graph showing the percentage distribution of contracts:
- Private
- SOE
- Government

Yearly percentages:
- 2010: 40.2%
- 2011: 31.6%
- 2012: 28.2%
- 2013: 18.4%
- 2014: 15.3%
- 2015: 17.77%
- 2016F: 20.73%

2015:
- January: 57.9%
- January: 30.1%
- January: 12.0%

2016:
- January: 42.6%
- January: 46.7%
- January: 10.7%
IR's UPDATE
SHAREHOLDER’S STRUCTURE

Number of outstanding shares (as of January 31st, 2016) 6,149,225,000

- Government: 65.05%
- Indonesian: 3.05%
- Indo Corporates: 9.27%
- Indo Mutual Funds: 5.91%
- Employees: 1.12%
- Foreign: 15.59%

JANUARY 2016
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Partisipasi WIKA dalam bidang Kelistrikan di Indonesia

EPC 721 MW
Invesasi 200 MW
Konstruksi 8.650 MW

Total Kapasitas 9.373 MW (22% total PLN)

EPC antara lain: PLTU Amurang 2x25 MW, PLTU Asam Asam 2x65 MW, PLTG Tanjung Batu 2x70 MW, PLTG Arun 184 MW dll

KONSTRUKSI

<table>
<thead>
<tr>
<th>KONSTRUKSI</th>
<th>MW</th>
<th>THN</th>
</tr>
</thead>
<tbody>
<tr>
<td>PLTD BALI</td>
<td>54</td>
<td>2010</td>
</tr>
<tr>
<td>PLTD Ambon</td>
<td>28</td>
<td>2011</td>
</tr>
<tr>
<td>PLTG Borang</td>
<td>67</td>
<td>2011</td>
</tr>
<tr>
<td>PLTMG Rengat</td>
<td>23</td>
<td>2011</td>
</tr>
<tr>
<td>PLTMG Rawa minyak</td>
<td>28</td>
<td>2013</td>
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<tr>
<td><strong>TOTAL</strong></td>
<td><strong>200</strong></td>
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</tbody>
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Sampai dengan bulan September 2014 kapasitas terpasang pembangkit PLN dan IPP di Indonesia adalah 43.457 MW

RUPTL PLN 2015-2024
# DAFTAR PROYEK 2 35.000 MW YG DIIKUTI WIKA

## IPP

<table>
<thead>
<tr>
<th>No</th>
<th>NAMA PROYEK</th>
<th>MW</th>
<th>PORSI WIKA (%)</th>
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</thead>
<tbody>
<tr>
<td>1</td>
<td>PLTGU JAWA-1 (2X800 MW) JAWA RARAT</td>
<td>1600</td>
<td>20</td>
</tr>
<tr>
<td>2</td>
<td>PLTU JAWA 5 (2X1000 MW) BANTEN</td>
<td>2000</td>
<td>10</td>
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<tr>
<td>3</td>
<td>PLTU JAWA 7 (2X1000 MW) BANTEN</td>
<td>2000</td>
<td>9</td>
</tr>
<tr>
<td>4</td>
<td>PLTGU JAWA BALI-3 PEAKER (500MW) BANTEN</td>
<td>500</td>
<td>20</td>
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<tr>
<td>5</td>
<td>PLTA KARANGKATES &amp; KESAMBEN, (100 + 37 MW) JAWA TIMUR</td>
<td>137</td>
<td>20</td>
</tr>
<tr>
<td>6</td>
<td>PLTU MEULABOH 3&amp;4, (2X200 MW) ACEH</td>
<td>400</td>
<td>40</td>
</tr>
<tr>
<td>7</td>
<td>PLTG BANGKA PEAKER (100 MW) BANGKA BELITUNG</td>
<td>100</td>
<td>20</td>
</tr>
<tr>
<td>8</td>
<td>PLTU Sulut 3 2 x50</td>
<td>100</td>
<td>30</td>
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<tr>
<td></td>
<td><strong>TOTAL</strong></td>
<td><strong>6,837</strong></td>
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</table>

## KONSTRUKSI

<table>
<thead>
<tr>
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<th>MW</th>
<th>PORSI WIKA (%)</th>
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</thead>
<tbody>
<tr>
<td>1</td>
<td>PLTGU MUARA KARANG PEAKER (500 MW) - JAKARTA</td>
<td>500</td>
<td>20</td>
</tr>
<tr>
<td>2</td>
<td>PLTGU JAWA 2 TJ PRIOK (800 MW) - JAKARTA</td>
<td>800</td>
<td>9</td>
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<tr>
<td>3</td>
<td>PLTB SIDRAP PARE PARE SULSEL (70 MW + 40 MW) PEKERJAAN CIVIL</td>
<td>110</td>
<td>100</td>
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<tr>
<td></td>
<td><strong>TOTAL</strong></td>
<td><strong>1,410</strong></td>
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</table>
DEVELOPMENT OF ORDER BACKLOG 2016

Growth Order backlog: -1.73% (yoy)

Reported Order Backlog End 2014: 22,067,728
New Contract 2014: 25,221,760
Work Done: 16,355,843
Changes in Backlog of Projects: -1,664,206
Reported Order Backlog End 2014: 22,067,728